



## INQUIRY LETTER OF EMBA

Date: 2<sup>nd</sup>, May

No. EMBA -COAL-2024-Coal-007

<b>FROM: EMBA ELEKTRİK ÜRETİM A.Ş.</b>	To the potential supplier whom:
Contact Person 1: Miss. Qian Li Email: <a href="mailto:Qianli@embapower.com">Qianli@embapower.com</a>	- Coal producers or affiliated coal trading companies
Contact Person 2: Mr. Jinghao WANG <a href="mailto:wangjinghao@embapower.com">wangjinghao@embapower.com</a>	- Sales Performance more than 0.6 million tons in the Turkish market in 2023
<b>Subject:</b>	<b>Spot Steam Coal for EMBA Hunutlu Power Plant (1 shipment*75000 ± 10%; 2 shipments*75000-85000 ± 10%)</b>
<b>General information</b>	
<ul style="list-style-type: none"><li>- Hunutlu Power Plant of EMBA ELEKTRİK ÜRETİM A.Ş. has 2*660 operating coal-fired units.</li><li>- The discharging port (EMBA Port) is a 100,000-ton dedicated discharging port (36°48' N, 35°52' E) of Hunutlu Power Plant, Turkey, adjacent to the northern shore of Iskenderun Bay in the Mediterranean, the total length of the port is 342.68m, with berth length of 303.68m and width of 22m, the water depth is -16m, and the length of approach bridge is 1786m.</li><li>- Two CSU unloaders is on standby with a discharge rate considered at 20,000 tons per day.</li></ul>	
<b>The quotation shall include:</b>	
1. Coal Specification and Unit Price (USD, NCV6000 kcal/kg NAR basis)	
2. Arrival Window to EMBA PORT (the arrival window shall be 7 days)	
3. Delivery and Payment Method: DAP delivery and 90% of contract price will be paid within 1 bank workday after received and accepted NOR, 10% will be paid after customs clearance	
<b>Other requirements of the quotation</b>	
1. Qualifications of supplier shall be attached.	
2. Coal quality shall follow the Annex 1.	
3. Delivery Schedule: 1 <sup>st</sup> shipment AW is May 26 <sup>th</sup> to 31 <sup>st</sup> of 2024; (75000 ± 10%) 2 <sup>nd</sup> shipment AW is July 8 <sup>th</sup> to 14 <sup>th</sup> of 2024; (75000-85000 ± 10%) 3 <sup>rd</sup> shipment AW is July 15 <sup>th</sup> to 21 <sup>st</sup> of 2024. (75000-85000 ± 10%)	
4. Quotation price: BL monthly API2 linkage (API2-X%) shall follow the Annex 2. The quotation shall remain valid for 4 workdays.	
5. The deadline for the submission of the quotation is 15:00 of May 6 <sup>th</sup> 2024 (Turkey time). The quotation shall be invalid if the bid timed out. Please submit the quotation file encrypted, and please send <u>the password</u> to our email <u>before 15:30</u> on the same day.	
6. The calorific value shall be determined as follow: a) difference is less than or equal to 100kcal/kg, the arithmetical average of loading and discharge shall be final. b) difference is more than 100kcal/kg, Umpire Sample to be sent to and be tested by, in accordance to ISO Standards.	
7. If the sulphur content of the Coal (dry basis) in the loading port and the discharge port quality report are higher than 0.5%, but not exceeding the 0.8%, the base price adjustment per ton shall be calculated using the following formula: <b>Sulphur Adjusted Price = ((LP Actual sulphur content+DP Actual sulphur content)/2 - 0.5%) * USD 1 /0.1%</b>	
8. If the bidding company is a trader, must be provided the coal source (Mining Company).	
9. If can't delivery within the specified arrival window, EMBA will reject their quotations in future coal procurement.	
10. The supplier shall bear all the legal consequence in case they fail to provide the spot market coal as per the quotation.	
11. The quotation shall be submitted by e-mail.	
<b>Thanks for your cooperation, looking forward to your kindly quotation!</b>	

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## Annex 1. Coal quality specifications

Item	Unit	Typical	Rejection
Total Moisture (TM) (As received basis)	% WT	10.0-12.0	
Volatile Matter (Air dried basis)	% WT	30.0-35.0	<28.0
Volatile Matter (Dry basis)	% WT		≥ 40.0
Ash (Air dried basis)	% WT	<12.0	
Total Sulfur (As received basis)	% WT	0.30-0.50	> 0.8
Grindability (HGI)		>45	
Gross Calorific Value (Dry Basis)	kcal/kg		< 6400 (-500 tolerance)
Net Calorific Value (As Received Basis)	kcal/kg	6000	< 5700
Ash Fusion Temperature (IDT) (Reducing Atmosphere)	°C	>1250	
Size Distribution			
Above 50mm	%	<5	
Between 2-50mm	%	>90	
Under 2mm	%	<5	

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**emba**  
ELEKTRİK ÜRETİM ANONİM ŞİRKETİ

**Annex 2.**

**Option-2: BL monthly API2 linkage (API2-X%)**

API2	API2 < 100 USD/ton	100 ≤ API2 < 120 USD/ton	API2 ≥ 120 USD/ton
Reference Price			

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